

# 2018 SALE AGREEMENT

**THIS FORM MUST BE SIGNED AND RETURNED TO THE JDA, INC. OFFICE  
BEFORE ANY ENTRIES ARE ACCEPTED OR CATALOGED**

Name of Sale: 2018 Passion for Prime

Sale Date: June 9, 2018

By participating in this consignment sale, I agree to abide by all rules regarding to this sale. It is understood that James Danekas & Associates, Inc. will be doing the sale accounting for this sale and will be collecting the sale proceeds. We understand that the sale proceeds will be disbursed within a 30-60 day period.

I understand that all consignments will be charged prorated sale costs to cover shared expenses from all consignors for auctioneer, advertising, catalogs, postage, sale facilities, etc. I do agree that a sale commission of 7% will be charged on all sales and on any floor prices or reserve bids at the final price the lot goes out of the sale ring at, either sold or unsold, and agree to pay sales expense on that final price.

I also understand that any funds for "paid lots" (less total sale costs and commission) will be disbursed to the consignors as soon as possible after the sale. Funds for remaining lots will be disbursed in their entirety as soon as we receive payment from the buyer.

\_\_\_\_\_  
Signed

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Date

Tattoo Numbers of Entries

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**PASSION FOR PRIME**  
**Saturday • June 9th, 2018**  
**Oklahoma National Stockyards Company**  
**107 Livestock Exchange Building**  
**Oklahoma City, OK 73108**  
**Sale managed by James Danekas & Associates, Inc.**

1. **Entry fees: \$150 per head, \$150 per embryo lot, and \$150 per semen, flush, and pregnancy lot.** Entries that are no shows will forfeit all the entry fees. Entry fees are non-refundable.
2. **Entries are due April 11th, 2018.** Please send all photos pertaining to entries no later than April 21<sup>st</sup>, 2017.
3. Sale expenses not covered by the entry fees will be prorated including advertising, catalog, postage, veterinarian, facilities and any other expense connected to the conduct of the sale.
4. **Entries will be charged the following costs:**
  - Prorated sales costs. \$100.00 of entry fees will go towards sale costs, and \$50 will go towards entry processing.
  - 7% commission on sales and no sales (6% to sale manager; and 1% to the auctioneer).
  - Expenses charged directly to the consignor including brand inspection, Beef Council, transfers, registrations, etc...
5. Entries are limited to registered fullblood, purebred, and percentage Wagyu born between January 1<sup>st</sup>, 2009 & November 1<sup>st</sup>, 2017. Pairs, bred females, open females, donor cows, pregnancies, flushes, bulls, semen and embryos are eligible. Fall calvers selling must be safe in calf a minimum of five months by sale day. Spring calvers must have a calf at side, may be open or rebred. The sale management must clear any exceptions. Bulls, semen, flushes, pregnancies and embryos can be entered but only a limited number will be allowed to sell. Any entries not accepted, entry fees will be refunded.
6. All live lots that plan on being present to sell must be checked in by noon on June 8<sup>th</sup>, 2018
7. Cattle must be sound and of good quality. Unsound, bad udders, bad eyes, under conditioned and low quality are subject to acceptance only by the sale management. All pedigrees will be screened at entry time. If you have a question about your pedigree's salability, please call the Passion for Prime sale office or Mercedes Danekas-Lohse at (916) 849-2725.
8. Cattle may or may not be present to sell. It is recommended by the sale manager that live entries are present, however it is not a requirement. All live entries will be charged prorated sale and facility costs.
9. This is an un-haltered sale. However, if your entries are halter broke, please indicate, as many breeders prefer halter broke cattle, because they are quieter and easier to handle. Any fitting or clipping must be completed prior to arriving at the sale site. Entries will be fed and watered by sale and grounds staff.
10. Sale order will be determined by the sales management.
11. All females must be calfhood vaccinated, tested negative for TB, BVD and eligible for interstate shipment. All bulls must be semen, trich & BVD tested and eligible for interstate shipment. It is not required but recommended to test for Johne's. Any animals that test positive will be rejected.

**PASSION FOR PRIME**  
**Saturday • June 9th, 2018**  
**Oklahoma National Stockyards Company**  
**107 Livestock Exchange Building**  
**Oklahoma City, OK 73108**  
**Sale managed by James Danekas & Associates, Inc.**

12. Cattle that are no shows will forfeit their entry fees. No sales will be charged prorated sale costs and the no sale commissions of 7%. Legitimate substitutions will be allowed.
13. All registered cattle must be registered prior to entry.
14. All paperwork must go through the sale management office. No direct transfers allowed. Please send your certificates for transfers with your entry forms and entry fee. No proceeds will be dispersed to any consignor until all paperwork is completed and to the JDA office. Proceeds will be paid to consignors only after purchases have been paid for and funds have cleared the bank. Be sure to fill out the **“Make proceeds check payable to” portion of your entry form** to ensure a timely and correct payment of your proceeds from the sales.
15. The sale may take 30-60 business days to close. Sellers must be aware of the time to collect proceeds, clear checks and pay the bills. Only after all the bills are received can the sale be closed. JDA is acting as an agent and seller will be paid after the proceeds have been collected from the buyer. All sales and guarantees are between buyer and seller.
16. **All entries, entry fees, papers and other information must be submitted no later than April 11th, 2018. This ensures a quality catalog and its timely distribution for adequate promotion.**
17. All consignments will receive equal space within the sale catalog. Sale management will determine the content of each lot.
18. A signed floor/ reserve agreement must be completed and returned to the sale management within 12 hours of the auction in order to sell. All lots without a signed floor/ reserve agreement will forfeit selling and the consignor will be responsible for all prorated sale costs.
19. A package of catalogs will be sent to you prior to sale day. If you have not already started, begin promoting this event. Without a combined effort by all, we will not succeed on the level that we would like to see. Contact and encourage buyers from your area to attend. Let's make an all-out effort to get out the word and gather up a big crowd for this new event.
20. All consignors selling live animals will receive ear tags and instructions after the catalog is sent to the printer.

**PASSION FOR PRIME**  
P.O. Box 8629     Woodland, CA 95776  
Phone (530) 668-1224  
Mercedes Danekas-Lohse (916) 849-2725  
Email: [jdaentries@jdaonline.com](mailto:jdaentries@jdaonline.com)

**Passion for Prime  
June 9th, 2018**

**Sale Location: Oklahoma National Stockyards Company**

**Oklahoma City, OK**

**OFFICIAL ENTRY FORM**

**DEADLINE: April 11th, 2018**

<b>FOR OFFICE USE ONLY</b>
Rec'd By: _____
Pd. Date _____
Am't: _____
Chk#: _____

\*Please fill out completely

RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_

CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

Live  
Animal

MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_

REG. NO.	TAT	SEX	D.O.B	IF BRED:	BREEDING DATE & SIRE REG #	IF CALF AT SIDE:	SEX	D.O.B	BW - TATTOO - SIRE	Photo Provided? Y/N
				A.I.	_____					
				P.E.	_____					
				A.I.	_____					
				P.E.	_____					
				A.I.	_____					
				P.E.	_____					
				A.I.	_____					
				P.E.	_____					
				A.I.	_____					
				P.E.	_____					
				A.I.	_____					
				P.E.	_____					

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.

ENTRY FEE \$150.00 PER INDIVIDUAL

MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.

MEMO: PASSION FOR PRIME ENTRY FEE

SEND YOUR ENTRY FEE AND FORM TO:

JDA, Inc.

c/o Passion for Prime

P.O. Box 8629 Wilton, CA 95776

Phone (530) 668-1224

E-Mail: jdaentries@jdaonline.com

\* I agree to the rules set forth herein for the 2018 Passion for Prime Sale. I have read rule 15 and understand the time needed to close the accounting of the sale.  
Initial \_\_\_\_\_

**Passion for Prime  
June 10th, 2017**

**Sale Location: Springfield Livestock Marketing Center  
Springfield, MO**

**OFFICIAL ENTRY FORM**  
**DEADLINE: April 14th, 2017**

<b>FOR OFFICE USE ONLY</b>
Rec'd By: _____
Pd. Date _____
Amt: _____
Chk#: _____

\*Please fill out completely

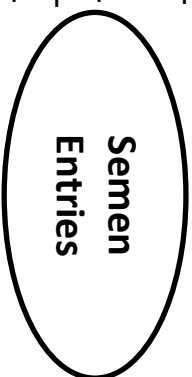
RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_

CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_



REG. NO.	Storage Facility	# of Units	Comments	Photo? Y/N

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.

ENTRY FEE \$150.00 PER INDIVIDUAL

MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.

MEMO: PASSION FOR PRIME ENTRY FEE

SEND YOUR ENTRY FEE AND FORM TO:

JDA, Inc.

c/o Passion for Prime

P.O. Box 8629 Woodland, CA 95776

Phone (530) 668-1224

E-Mail: [jdaentries@jdaonline.com](mailto:jdaentries@jdaonline.com)

\* I agree to the rules set forth herein for the 2018 Passion for Prime Sale. I have read rule 15 and understand the time needed to close the accounting of the sale.  
Initial \_\_\_\_\_

**Passion for Prime**  
**June 9th, 2018**

**Sale Location: Oklahoma National Stockyards Company**

**Oklahoma City, OK**

OFFICIAL ENTRY FORM

DEADLINE: April 11th, 2018

FOR OFFICE USE ONLY	
Rec'd By:	_____
Pd. Date	_____
Amt:	_____
Chk#:	_____

\*Please fill out completely

RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_  
 CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_  
 TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_  
 MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_



Dam REG. NO.	# of Embryos	IVF/ CON.	Sire REG. NO.	Stored At	Guarantee/ Exportable?	Photo? Y/N

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.  
 ENTRY FEE \$150.00 PER INDIVIDUAL  
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.  
 MEMO: PASSION FOR PRIME ENTRY FEE  
 SEND YOUR ENTRY FEE AND FORM TO:

JDA, Inc.  
 c/o Passion for Prime  
 P.O. Box 8629 Woodland, CA 95776  
 Phone (530) 668-1224  
 E-Mail: jdaentries@jdaonline.com

\* I agree to the rules set forth herein for the 2018 Passion for Prime sale. I have read rule 15 and understand the time needed to close the accounting of the sale.  
 Initial \_\_\_\_\_

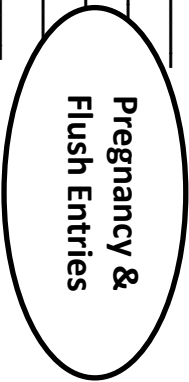
**Passion for Prime  
June 9th, 2018  
Sale Location: Oklahoma National Stockyards Company  
Oklahoma City, OK**

OFFICIAL ENTRY FORM  
DEADLINE: April 11th, 2018

\*Please fill out completely

<b>FOR OFFICE USE ONLY</b>
Rec'd By: _____
Pd. Date _____
Amt: _____
Chk#: _____

RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_  
 CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_  
 TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_  
 MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_



**Flush**

Dam REG. NO.	Past # Flushes	Location of Dam	# of Guaranteed Grade A Embryos	Photo? Y/N

**Pregnancy**

Dam REG. NO.	Calving Date	Sire REG. NO.	Recip. Information	Comments	Photo? Y/N

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.  
 ENTRY FEE \$150.00 PER INDIVIDUAL  
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.  
 MEMO: PASSION FOR PRIME ENTRY FEE  
 SEND YOUR ENTRY FEE AND FORM TO:

JDA, Inc.  
 c/o Passion for Prime  
 P.O. Box 8629 Woodland, CA 95776  
 Phone (530) 668-1224  
 E-Mail: jdaentries@jdaonline.com

\* I agree to the rules set forth herein for the 2018 Passion for Prime sale. I have read rule 15 and understand the time needed to close the accounting of the sale.  
 Initial \_\_\_\_\_