

# *EVERGREEN* *Exclusive* ANGUS SALE

Hello Angus Enthusiasts,

It is a pleasure to assist you in this year's Evergreen Exclusive sale. We look forward to working with you in making this the top notch event that it is known for. We ask you, the consignors as a whole, to bring your best to the sale as we all want to put our best foot forward for this event which means quality is key.

Please respect all deadlines as we would like to keep to schedule to ensure the catalog is published at the correct point in time to insure proper promotion. Please only send in photos of entries that will make you proud and presents the animal in the best way possibly.

If you have photos of any entries, please send them as soon as possible as we may be able to use them in sale advertising prior to the catalog being printed.

If you would like individual promotion of your offering, please contact me directly as we can build and send out e-blasts on individual consignments at a special Evergreen Exclusive rate.

This is a joint effort and working together will make this a very successful event!

We look forward to seeing you in Moses Lake and working with you in the months prior.

All the Best,



Mercedes Danekas-Lohse



# EVERGREEN EXCLUSIVE ANGUS SALE

Saturday • October 13, 2018

Sale Site: Grant County Fairgrounds, Moses Lake, WA

Sale managed by James Danekas & Associates, Inc.

1. **High Point Heifer entry fee: \$200 per head.** A mandatory \$50 nomination fee will be collected at time of entry (included in the \$200 entry fee). Must be nominated in the "Evergreen High Point Heifer" Junior Jackpot program, and must be halter broke. **(The \$50 nomination goes towards the Junior High Point Heifer Jackpot Program.)**
2. **Female and embryo entry fee: \$150 per entry.** Entries that are no shows will forfeit all the entry fees. Entry fees are non-refundable.
3. **Pen of Three entry fee: \$150 per pen.** \$100 of entry fee will go towards the jackpot, \$50 will go towards sale costs. Jackpot Payout: 50% to 1<sup>st</sup> place, 30% to 2<sup>nd</sup> and 20% to 3<sup>rd</sup>. Contest will take place Friday October 12<sup>th</sup>, in the afternoon, and will be evaluated by a panel of three judges. Results will be announced at the banquet. Option of selling all 3, or as a choice lot.
4. **Steer entry Fee: \$75 per head.** Must be halter-broke, and registered or unregistered from Angus parentage. For those that sell (not including no sales) a \$10 steer futurity nomination fee is applied.
5. **Semen entry fee: \$50 per entry.** Classification of "rare" will be determined by the sale management and sale committee.
6. **Steer entries are due August 1<sup>st</sup>, 2018. All others are due July 20th, 2018.** Each entry must be accompanied by a photo.
7. Sale expenses not covered by the entry fees will be prorated including advertising, catalog, postage, veterinarian, facilities and any other expense connected to the conduct of the sale.
8. **Entries will be charged the following costs:**
  - a. Prorated sales costs. All entry fees will go towards the sale costs, unless otherwise stated.
  - b. Steer entries- 5% commission on sales and no sales (2% to sale manager, 2% to Evergreen sale, and 1% to the auctioneer).
  - c. All other entries- 7% commission on sales and no sales (5% to sale manager, 1% to the Washington Angus Association, and 1% to the auctioneer).
  - d. Expenses charged directly to the consignor including brand inspection, Beef Council, transfers, registrations, etc...
9. **Consignors are limited to 6 female entries per farm/family. Non-members** will be subject to the membership deduction of \$25 at the time of entry.
10. Females born prior to June 1, 2017 must sell bred or with calf at side. Calves at side must be born after May 1st, 2018 to qualify as a pair. Open heifers must have calved after September 1<sup>st</sup>, 2017. Cattle must be free of any known genetic defects, either through its blood line, or by negative test approved by the American Angus Association. All cattle must be sound and of good quality. Unsound, bad udders, bad eyes, under conditioned and low quality are subject to acceptance only by the sale management. All pedigrees will be screened at entry time. If you have a question about your pedigree's salability, please call the Washington Angus Association, or Mercedes Danekas- Lohse at (916) 849-2725.
11. Females selling as bred must be pregnancy checked by an accredited veterinarian within 30 days prior to the sale day and the veterinarian's statement on the female's pregnancy status must be submitted to Auction Management by sale day.

## 17<sup>th</sup> Annual Evergreen High Point Heifer Jackpot

The High Point Heifer Program was established as an incentive for Junior's to purchase heifers in this Evergreen Exclusive Sale. Only 2018 show-eligible heifers purchased at the 2017 Evergreen Exclusive are eligible for the High Point Heifer Program. Eligible High Point Heifer Jackpot heifers will be indicated in the sale book by a (High-Point Heifer Symbol) symbol in the pedigree. Consignors have paid a \$50 nomination fee that will be used in the premium pool for this program, plus the Washington Angus Association has donated \$500.

1. Open to Juniors 21 years and younger, who are members of the American Angus Association or the Junior Angus Association.
2. Heifers must be purchased by a Junior or for a Junior and registration of the heifer must be transferred directly (first transfer) and solely into the **individual (one) Junior's name at check-out time following the Evergreen Exclusive Sale.**
3. A premium pool will consist of all the \$50 nomination fees collected for each eligible heifer consigned, plus a \$500 donation from the Washington Angus Association will be added.
4. This premium pool will be dispensed based on points earned through placing's at designated shows. The pool will be awarded in the following manner: 1<sup>st</sup> – 50%, 2<sup>nd</sup> – 30%, 3<sup>rd</sup> – 20%
5. Points will be accumulated by showing and placing at ONLY the six (6) following shows:

|                           | WA Junior Angus Field Day | WAA Jr. Show – Evergreen Exclusive Futurity | NW Regional Preview | WA State Fair- Puyallup | Western National Angus Futurity - Reno | National Junior Angus Show |
|---------------------------|---------------------------|---|---------------------|-------------------------|--|----------------------------|
| Champion                  | 35                        | 75  | 50                  | 50                      | 50                                     | 300                        |
| Reserve Champion          | 30                        | 70  | 40                  | 40                      | 40                                     | 250                        |
| Division Champion         | 25                        | 60  | 30                  | 30                      | 30                                     | 200                        |
| Division Reserve Champion | 20                        | 50  | 25                  | 25                      | 25                                     | 150                        |
| 1 <sup>st</sup> Place     | 15                        | 40  | 20                  | 20                      | 20                                     | 100                        |
| 2 <sup>nd</sup> Place     | 10                        | 30  | 15                  | 15                      | 15                                     | 75                         |
| 3 <sup>rd</sup> Place     | 5                         | 20  | 10                  | 10                      | 10                                     | 50                         |

6. Only one placing for points is allowed for each show. Points awarded for Junior Shows only. No open show points will be awarded to the High Point Heifer Jackpot points.

# 2018 SALE AGREEMENT

Name of Sale: *Evergreen Exclusive Angus Sale*

Date: *October 13, 2018*

By participating in this consignment sale, I agree to abide by all rules regarding the sale sponsored by the sale management. It is understood that James Danekas & Associates, Inc. will be doing the sale accounting for this sale and will be collecting the sale proceeds. We understand that sale proceeds will be disbursed within a 60 day period. We are also aware that any claims against them must be filed, in writing, with the Packers and Stockyards Programs within 60 days from the date of the transaction to which the claim is based. Compliance with these Packers & Stockyards Act and Regulations will be beneficial to everyone, as we bring buyer and seller together.

I also understand that all consignments will be charged a uniform sales commission to cover shared expenses from all consignors for advertising, catalogs, sale facilities, etc. I do agree that commission will be charged on any floor prices or reserve bids at the final price the lot goes out the sale ring at, either sold or unsold, and agree to pay sales expense on that final price.

**It is also understood that when selling embryos, the consignor guarantees at least 50% conception if implanted by a certified technician.**

**Sign:** \_\_\_\_\_

**Print:** \_\_\_\_\_

**Farm/Ranch:** \_\_\_\_\_

**Date:** \_\_\_\_\_

PLEASE SIGN AND RETURN TO OUR OFFICE

**Evergreen Exclusive Angus Sale**  
**October 13th, 2018**  
**Sale Location: Grant County Fairgrounds**

**Moses Lake, WA**  
**OFFICIAL ENTRY FORM**  
**DEADLINE: July 20th, 2018**

\*Please fill out completely

**RANCH NAME:** \_\_\_\_\_ **OWNER:** \_\_\_\_\_  
**ADDRESS:** \_\_\_\_\_ **SHIPPING:** \_\_\_\_\_  
**CITY, STATE, ZIP:** \_\_\_\_\_ **CITY, STATE, ZIP:** \_\_\_\_\_  
**TELEPHONE:** \_\_\_\_\_ **CELL:** \_\_\_\_\_ **E-MAIL:** \_\_\_\_\_  
**MAKE PROCEEDS CHECK PAYABLE TO:** \_\_\_\_\_



| FOR OFFICE USE ONLY |                  |
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| Rec'd By: _____     | _____            |
| Pd. Date _____      | _____            |
| Amt: _____          | # of Certs _____ |
| Chk#: _____         | _____            |

| Dam REG. NO. | # of Embryos | Sire REG. NO. | Storage Facility | IVF/ CONVENTIONAL | Comments |
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**SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.**  
**ENTRY FEE \$150.00 PER INDIVIDUAL**  
**MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.**  
**MEMO: EVERGREEN ENTRY FEE**  
**SEND YOUR ENTRY FEE AND FORM TO:**

**JDA, Inc.**  
**c/o Evergreen Angus Sale**  
**P.O. Box 8629 Woodland, CA 95776**  
**Phone (530) 668-1224**  
**E-Mail: jdaentries@jdaonline.com**

\* I agree to the rules set forth herein for the 2018 Evergreen Exclusive Angus sale.  
 Initial \_\_\_\_\_  
 Date: \_\_\_\_\_

Signature: \_\_\_\_\_

**Evergreen Exclusive Angus Sale**  
**October 13th, 2018**  
**Sale Location: Grant County Fairgrounds**  
**Moses Lake, WA**

OFFICIAL ENTRY FORM  
**DEADLINE: July 20th, 2018**

\*Please fill out completely

RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_  
 CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_  
 TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_  
 MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_

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| <b>FOR OFFICE USE ONLY</b> |                  |
| Rec'd By: _____            |                  |
| Pd. Date _____             |                  |
| Amt: _____                 | # of Certs _____ |
| Chk#: _____                |                  |



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SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.  
 ENTRY FEE \$150.00 PER INDIVIDUAL  
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.  
 MEMO: EVERGREEN ENTRY FEE  
 SEND YOUR ENTRY FEE AND FORM TO:

JDA, Inc.  
 c/o Evergreen Angus Sale  
 P.O. Box 8629 Woodland, CA 95776  
 Phone (530) 668-1224  
 E-Mail: jdaentries@jdaonline.com

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

\* I agree to the rules set forth herein for the 2018 Evergreen Exclusive Angus Sale.  
 Initial \_\_\_\_\_

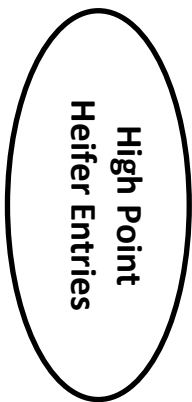
**Evergreen Exclusive Angus Sale**  
**October 13th, 2018**  
**Sale Location: Grant County Fairgrounds**

**Moses Lake, WA**  
**OFFICIAL ENTRY FORM**  
**DEADLINE: July 20th, 2018**

\*Please fill out completely

RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_  
 STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_  
 TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_  
 MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_

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| <b>FOR OFFICE USE ONLY</b> |                  |
| Rec'd By: _____            |                  |
| Pd. Date _____             |                  |
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\* Must be halter broke.  
 \* Must be nominated in the "Evergreen High Point Heifer" Junior Jackpot program.  
 \* Mandatory \$50 nomination fee collected at time of entry (included in the \$200 entry fee).

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.  
 ENTRY FEE \$200.00 PER INDIVIDUAL  
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.  
 MEMO: EVERGREEN ENTRY FEE  
 SEND YOUR ENTRY FEE AND FORM TO:

JDA, Inc.  
 c/o Evergreen Angus Sale  
 P.O. Box 8629 Woodland, CA 95776  
 Phone (530) 668-1224  
 E-Mail: [idaentries@jdaonline.com](mailto:idaentries@jdaonline.com)

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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 Initial \_\_\_\_\_

**Evergreen Exclusive Angus Sale**  
**October 13th, 2018**  
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**Moses Lake, WA**

OFFICIAL ENTRY FORM  
**DEADLINE: July 20th, 2018**

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RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_  
 CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_  
 TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_  
 MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_

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| <b>FOR OFFICE USE ONLY</b> |                  |
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**Pen of 3 Heifers**  
**Entries**

| REG. NO. | TAT | DOB | SIRE REG. | AI DATE & SIRE | P.E. DATES & SIRE | Footnotes/Comments |
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**PEN 2**

| REG. NO. | TAT | DOB | SIRE REG. | AI DATE & SIRE | P.E. DATES & SIRE | Footnotes/Comments |
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SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.

ENTRY FEE \$150.00 PER PEN  
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.  
 MEMO: EVERGREEN ENTRY FEE  
 SEND YOUR ENTRY FEE AND FORM TO:  
 JDA, Inc.

c/o Evergreen Angus Sale  
 P.O. Box 8629 Woodland, CA 95776  
 Phone (530) 668-1224  
 E-Mail: jdaentries@jdaonline.com

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

\* I agree to the rules set forth herein for the 2018 Evergreen Exclusive Angus Sale.  
 Initial \_\_\_\_\_



**Evergreen Exclusive Angus Sale**  
**October 13th, 2018**  
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**Moses Lake, WA**  
**OFFICIAL ENTRY FORM**  
**DEADLINE: July 20th, 2018**

\*Please fill out completely

RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_  
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 CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_  
 TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_  
 MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_



| FOR OFFICE USE ONLY |                  |
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**PREGNANCY INFORMATION**

| RECIP TAG NO. | Expected DOB | Implant Date | DAM REG. | TAT | DOB | SIRE REG. | TAT | DOB | Collection Date | IVF/Conventional | Comments |
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**FLUSH INFORMATION**

| Reg No. | Tat | Flush History | Comments |
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SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.  
 ENTRY FEE \$150.00 PER INDIVIDUAL  
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.  
 MEMO: EVERGREEN ENTRY FEE  
 SEND YOUR ENTRY FEE AND FORM TO:  
 JDA, Inc.

c/o Evergreen Angus Sale  
 P.O. Box 8629 Woodland, CA 95776  
 Phone (530) 668-1224  
 E-Mail: jdaentries@jdaonline.com

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

\* I agree to the rules set forth herein for the 2018 Evergreen Exclusive Angus Sale.  
 Initial \_\_\_\_\_

**Evergreen Exclusive Angus Sale**

**October 13th, 2018**

**Sale Location: Grant County Fairgrounds**

**Moses Lake, WA**

OFFICIAL ENTRY FORM

**DEADLINE: July 20th, 2018**

\*Please fill out completely

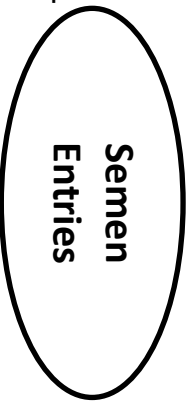
RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_

CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_



| FOR OFFICE USE ONLY |                  |
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| Rec'd By: _____     |                  |
| Pd. Date _____      |                  |
| Amt: _____          | # of Certs _____ |
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| BULL REG. NO. | TATOO | Stored At | # of Units | Comments/ Footnotes |
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SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.  
 ENTRY FEE \$50.00 PER INDIVIDUAL  
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.  
 MEMO: EVERGREEN ANGUS ENTRY FEE  
 SEND YOUR ENTRY FEE AND FORM TO:

JDA, Inc.  
 c/o Evergreen Angus Sale  
 P.O. Box 8629 Woodland, CA 95776  
 Phone (530) 668-1224  
 E-Mail: jdaentries@jdaonline.com  
 Signature: \_\_\_\_\_ Date: \_\_\_\_\_

\* I agree to the rules set forth herein for the 2018 Evergreen Exclusive Angus Sale.  
 Initial \_\_\_\_\_

**Evergreen Exclusive Angus Sale**

**October 13th, 2018**

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**OFFICIAL ENTRY FORM**

**DEADLINE: July 20th, 2018**

\*Please fill out completely

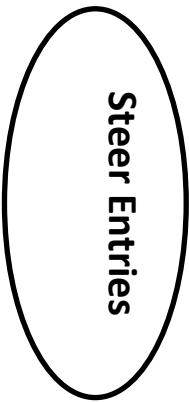
RANCH NAME: \_\_\_\_\_ OWNER: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ SHIPPING: \_\_\_\_\_

CITY, STATE, ZIP: \_\_\_\_\_ CITY, STATE, ZIP: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_ CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

MAKE PROCEEDS CHECK PAYABLE TO: \_\_\_\_\_



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| <b>FOR OFFICE USE ONLY</b> |                  |
| Rec'd By: _____            |                  |
| Pd. Date _____             |                  |
| Amt: _____                 | # of Certs _____ |
| Chk#: _____                |                  |

| REG. / TAG NO. | TAT | D.O.B | SIRE REG/ BREED | DAM REG/ BREED | Footnotes / Comments |
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SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.

ENTRY FEE \$75.00 PER INDIVIDUAL

MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.

MEMO: EVERGREEN ENTRY FEE

SEND YOUR ENTRY FEE AND FORM TO:

JDA, Inc.

c/o Evergreen Angus Sale

P.O. Box 8629 Woodland, CA 95776

Phone (530) 668-1224

E-Mail: [idaentries@jdaonline.com](mailto:idaentries@jdaonline.com)

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

\* I agree to the rules set forth herein for the 2018 Evergreen Exclusive Angus Sale.  
Initial \_\_\_\_\_

# **EVERGREEN** *Exclusive* **ANGUS SALE**

## **SALE CATALOG ADVERTISING FORM (Deadline August 1)**

| <u>Rates</u>          | <u>Open Rate</u> | <u>Consignors Only Rate</u> |
|-----------------------|------------------|-----------------------------|
| Full Page (7x10)      | \$1000 _____     | \$500 _____                 |
| 1/2 Page (3-1/4 x 10) | \$ 550 _____     | \$275 _____                 |
| 1/4 Page (3-1/4 x 5)  | \$ 300 _____     | \$150 _____                 |
| Business Card Size    | \$ 125 _____     | \$ 75 _____                 |

**Consignor:**

**Ranch Name:**

**Address:**

**City/State/Zip:**

**Phone, including area code:**

**Cell Phone:**

**E-mail:**

**Web Site Address:**

**Note:**

**All ads must be camera ready.**

**Please email to [Mercedes@jdaonline.com](mailto:Mercedes@jdaonline.com)**

**If you need help to do this, contact JDA at (530) 668-1224 and we will assist you with setup for an additional fee.**

**Ads placed in catalog will be at the discretion of the sale manager.**